

AKITO KOWA INDIA LIMITEDFor The Period : **June 2016**

PLOT NO 113, SECTOR 3, IMT MANESAR, GURGAON, HARYANA 122002

Monthly Target Report (All Items) (Sheet No.000001)**SALES PLAN**

Group	Item	ERP Code	Cust.Part No.	Target	Unit	Sale Done	Ach %
DLA RIA							
	RUBBER C AP EPDM RUBBER776HLA97789XX	90110007	3034HLA-1303-21XX	15000	NOS	13600	90.67
	VENT TUBE EPDM RUBBER676HLA97788XX	90110008	4034HLA-1303-22XX	15000	NOS	13000	86.67
Group Total For			DLA RIA	30000			
ABN GUJARAT							
	BREATHER TUBE ANNEILING (DLA R64S)989	90180013	12009	1000	NOS	44500	4450.00
	DUST COVER ANNEILING (DLA K96A)988	90180012	12008	2000	NOS	15200	760.00
	DUST COVER H/L BLACKYV6/8PS DLA989	90180006	12007	6000	NOS	147200	2453.33
Group Total For			ABN GUJARAT	9000			
ABN CHENNAI							
	HEAD LAMP 7678	90490002	ABN3432	20000	NOS	60000	300.00
	STAY B/L K87A DLA984	90490001	12005	26000	NOS	59040	227.08
Group Total For			ABN CHENNAI	46000			
DSMA RAI							
	GASKET DIA 6.4 X 78676TLA98496AX/78	91110011	4034-TLA-1257-06AX/320	8000	NOS	60000	750.00
	GASKET DIA 98 (776TLA98496AX)	91110002	3034TLA1257-06AX	8000	NOS	69500	868.75
Group Total For			DSMA RAI	16000			
DIGJAM EXPO							
	BEDING TO HIDE SCREW LZ996974	91150024	LZ1169305	100	MTR	50	50.00
	F TYPE RUBBER LZ9469799	91150020	LZ1569317	300	MTR	300	100.00
	LZ996978P.DOOR PILLAR B RUBBER	91150022	LZ1169302	10	NOS	10	100.00
	P.DOOR PILLAR A RUBBER LZ996977	91150023	LZ1169303	10	NOS	10	100.00
	PASSENGER DOOR STRIP SIDE LEFT LZ946977A	91150012	LZ1569303A	1300	NOS	1240	95.38
	PASSENGER DOOR TOP L84MM LZ9469779A	91150014	LZ1569337A	350	NOS	400	114.29
Page 1			Running ReportTotal	103070			

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DIGJAM EXPO							
	SOLID RUBBER PAD LZ9469796	91150019	LZ1569316	800	MTR	750	93.75
	SOLID RUBBER PAD(P.DOOR BOTTOM L84MM LZ946976	91150013	LZ1569304	320	NOS	350	109.38
	W.STRIP (PASSENGER DOOR FIX GLASS)LZ946978A	91150034	LZ1569302A	750	NOS	600	80.00
	W.STRIP DRIVER DOOR APERTURE LZ946979	91150017	LZ1569307	1000	MTR	1400	140.00
Group Total For			DIGJAM EXPO	4940			
LUMAX DHR.							
	GASKET6 TL96DLA986	91180013	12004	1000	NOS	6500	650.00
	GASKET8 TL96 DLA988	91180011	12002	5000	NOS	0	0.00
	GASKET9 TL96 DLA989	91180010	12001	3000	NOS	3880	129.33
Group Total For			LUMAX DHR.	9000			
WONJIN AUTO PARTS							
	RUBBER INSULATION A 8MM(NITRILE SLEEVE)VPBE8H98684CC	91290049	VPBE2H-12685-CC-NBR	3000	NOS	0	0.00
	RUBBER INSULATION B 9MM(NITRILE SLEEVE)VPBE8H98684DC	91290050	VPBE2H-12685-DC NBR	3000	NOS	0	0.00
	VPBE8H98684CC	91290047	VPBE2H--12685-CC	15000	NOS	10000	66.67
	VPBE8H98684DC	91290048	VPBE2H--12685-DC	15000	NOS	7500	50.00
Group Total For			WONJIN AUTO PARTS	36000			
				Running ReportTotal			150940